Prior authorizations out of control? Want to introduce an A.I. solution?
Here's your checklist for evaluating A.I. partners and their solutions.

Question to Ask	Why it Matters	Answer	"Y" = 10 "N" = 0
"Does the solution work 24/7/365 and process prior auths in 'real-time'?"	*Solution must work at a clinician's pace.*	Y / N	
"Does the solution operate automatically 'behind-the-scenes'?"	*True A.I. can work autonomously.*	Y / N	
"Can the solution escalate cases within your team's current systems/workflows?"	*A pragmatic A.I. solution can know when to "handoff" cases for human management.*	Y / N	
"Can the technology partner get the solution get up and running fast?"	*You have fires burning. You need to move quickly. 60-90 days is the goal.*	Y / N	
"Does the solution utilize machine learning to anticipate payer behavior?"	*Can the A.I. predict the likelihood of authorization? Timetable for the response?*	Y / N	
"Did the A.I. technology partner build the solution from the ground-up with A.I.?"	*If the machine learning models are not built and maintained by an in-house team, you are not working with A.I. experts.*	Y / N	
"Does the A.I. technology partner focus on creating a best-in-class prior auth solution, or working across the entire rev cycle?"	*Be wary of "all-in-one" solutions that claim to use A.I. to automate the entire revenue cycle—A.I. needs focus to be effective.*	Y / N	
"Does the solution integrate with your EHR via APIs for "read" and "write" capabilities?"	*The alternative is screen-scraping, which does not scale and is inherently buggy.*	Y / N	
"Does the solution integrate with Payer systems via APIs, as well?"	*This is necessary for synchronous data-sharing and real-time results.*	Y / N	
"Does the solution deliver an ROI?"	*400-500% is feasible in prior auth*	Y / N	
Total Score (out of 100)			